





## Hva skal til for å lykkes i markedet med marine oljer?





- "Marine food is healthy"
- The quest for active ingredients responsible for health effects is becoming more agressive
- Fish lipids are proven to be/contain important active ingredients
- Lack of same underestimated as cause of health problems





- Individual active components must be identified
- Products with defined effect as known and desireable foodstuffs
- Or supplements with no negative sensory qualities
- Clinical proof of effect also final product
- Fish unavailable to or not wanted by large number of people





## Extraction Methods

- Mechanical separation
- Organic solvent extraction
- Supercritical Fluid Extraction
- Chromatographic Methods
- Nano technology
- Downstream Membrane separation (RO/NF/UF)
- Derivatisation
- Distillation





- High quality is of the essence
- Gentle methods non destructive
- Solvents except supercritical CO2 are not wanted
- Tracability
- Well documented processes
  - Kosher & Halal
  - HACCP
  - Food / Supplements GMP





- Stabilization
- Marine lipids are unstable when isolated
- Non oxidised- or otherwise degraded rawmaterial essential
- Careful processing as low temperature as feasible
- Antioxidants are important to retain in- and add to products
- If added to foodstuff advanced and different antioxidant systems needed





- Unknown but supposedly unstable components should be retained
- Higher value when in pristine condition and trace components retained
- Non-destructive rendering method allows also other unstable components to be utilized





- Ability to offer customer a solution
  - Not a drum of problems
- Premixes
- Microencapsulated oil
- High concentration emulsions
- Advice based on own developments on applications
- Clinical trials
- Antioxidants





- Quality and tracability
- No mistakes allowed
- Farmed raw material easier to document

## Denomega 100<sup>TM</sup>: Superb product - well positioned functional food ingredient

Borregaard

A unique possibility to new food product development

- High quality taste and odour free omega-3 oils to the global "functional food" market
- Secured and unique raw materials source
- New plant in Ålesund gives increased capacity
- Ongoing aggressive productand technology development give growing application
  opportunities





